



March 2020

Dear Mary Meyer Partners and Customers,

Our people are our greatest resource. We are being reminded of this today more than ever. We all have received COVID-19 letters from the businesses and organizations that are important to us and our families. I would like to keep mine simple.

As the news of the COVID-19 health emergency grows more concerning each day, we realize our customers, sales representatives and partners may have questions nobody considered just days ago.

Are Mary Meyer products safe?

Yes. All Mary Meyer products shipped to our customers spent 30+ days at sea as well as time stored in our warehouse here in Vermont. All shipments are packed and shipped from our warehouse in rural Townshend, Vermont. According to the CDC, the likelihood of contracting the corona virus via a shipped cardboard box is extremely low.

What steps is Mary Meyer taking to minimize the spread of the corona virus?

We are disinfecting our premises on an ongoing basis paying particular attention to common areas, shipping stations, doors, and bathrooms. Each employee is also disinfecting their own equipment and workspace. Social distancing has become the new normal here. Also, no visitors (personal or professional) are allowed in the buildings. This includes delivery personnel.

What is Mary Meyer doing for its employees?

On any given day, 50% of our employees will be working from home regardless of their position. This work from home plan will rotate every two weeks. That means 100% of our employees will spend lots of time at home, even if the required work is just to remain healthy. Our employees on site will provide support to our retailers and sales representatives and also keep any shipping on schedule. All employees will receive their usual weekly pay. This plan increases social distancing and requires less time out and about in public.

I'm nervous about my retail sales. What can Mary Meyer do to help me?

Prior to shipping any orders, we are phoning retailers to ensure they are able to receive a shipment at this time. And, if you need to discuss extended dating, our credit department is here to take your call. We understand this is a very difficult time for the independent retailer and we want to do what we can to help.

There is more to business than transactions. The relationships we have with customers new and old are vital to us. Thank you for your trust in Mary Meyer, we will be here to serve you every step of the way.

Please stay in good health. We are all in this together

Kevin Meyer